



**TOP CANDIDATES.  
EXCLUSIVE FOR YOUR COMPANY.**

CROSS BORDER TALENTS | 2021

**Introduction for the  
position: ID:**

Sales & Marketing Agent – German/Dutch  
12160

**Place of Residence** Switzerland

---

**Profile** 6 years experienced professional in the field of Sales and Marketing specialized in client support, project management, business development. Willing for challenging opportunities, solid package of salary, benefits, and career perspective.

**Skills & Competences**

- Project Management;
- Marketing;
- Sales;
- Client Support;
- Adaptability;
- Engagement;
- Communication.

**Application Software**

- iOS;
- Microsoft Windows;
- MS Office(Excel, PowerPoint, Word);
- Salesforce;
- Insightly;
- Profile 10.

**Education**

2018 - 2020  
Dual Master - MBA and MSc in International Hospitality Business

2010 - 2014  
Bachelor's in International Politics - USA

2008 - 2009  
Lycée Français Bonaparte

# CURRICULUM VITAE

## Work Experience

### Sep 2019 – Mar 2020

International Project Business Analyst

#### Your tasks/responsibilities

- Researched and pitched the health and life science markets in Hungary and Romania as potential strategic targets;
- Evaluated and implemented lean offices on the ground within a week;
- Conducted independent endemic market research;

### Aug 2017 – Nov 2017

Junior Client Success Manager

#### Your tasks/responsibilities

- Provided bespoke marketing and communication material to clients for the successful introduction of Virgin Pulse products;
- Organized and supported client with end-of-events festivities;
- Analysed, reported, and presented results to management in public and private forums.

### Apr 2016 – Apr 2017

Consultant for Finance and Accounting

#### Your tasks/responsibilities

- Account manager for 250 companies in the German-speaking area of Switzerland and active in business development/client acquisition in the local SME market;
- Advised applicants and companies on market conditions in the finance and accounting discipline cross-industry.

### May 2014 – May 2015

Consultant for Finance and Accounting

## Languages

- Swiss German – Mother language
- Dutch – Mother language
- English – Fluent
- Spanish – Intermediate
- Arabic – Beginner
- Italian – Beginner